



The China Business Review

1986 Index

Title	1986 Issue	Page			
AGRICULTURE (See also Food Processing)			BANKING AND FINANCE (See also Investment Issues)		
A Cotton Tale	2	4	The Foreign Exchange Situation	1	14
The Grain Challenge	2	20	Borrowing on World Bond Markets	1	18
US Organizations Advise China on Grain	2	24	China's Foreign and Eurobond Issues (Table)	1	20
Agriculture and Food Processing Calendar	2	25	The Impact of Foreign Aid	1	22
China's Major Crop Production by Province (Tables and Map)	2	26	Commercial Banks in China	1	25
Tractors Gain Ground	2	39	Organizations Providing Foreign Exchange Guarantees (List)	1	26
Mechanization on a Different Scale	2	42	Financing Imports Through Leasing	1	29
China's Seventh Five-Year Plan	4	12	Tools of the Trade	1	32
Tobacco Row	5	4	Stocks: New Domestic Financial Tool	1	35
AEROSPACE			China's Stock Market—Born Again?	1	37
Challenges and Opportunities in Civil Aviation	4	36	Foreign Exchange Relief	2	4
Aircraft Procurement and Production	4	37	The Tax Battle	3	5
Procurement of Foreign Passenger Aircraft (1972-1986) (Table)	4	38	Financing: Domestic Forms of Assistance	3	24
Domestic Civil Aircraft Production (Table)	4	40	The Foreign Exchange Quandary	3	28
Airport Development	4	42	Modernizing Money Management	5	5
China's Airports (map)	4	46	Speculations on a Bond Issue	5	40
Space Commerce	5	10	BUSINESS TRAVEL		
Launch Wars	5	12	Have Credit, Will Travel	1	45
China's Space Ministry (Organization Chart)	5	14	The China Travel Quiz	3	6
AQUATIC PRODUCTS			CORPORATE CASE STUDIES		
Testing New Waters	2	28	Combining Law and Business Consulting	1	46
Composition of Aquatic Products, 1984 (Chart)	2	31	Training Oil Field Workers	1	46
Sources of Aquatic Products, 1980-2000	2	31	New Power Player: The Huaneng International Power Development Corporation	4	17
Fish Markets in Transition: The Shanghai Aquatics Products Bureau	2	32	Romancing Hong Kong: Everbright Industrial Corporation	4	56
AUTOMOTIVE			International Hydron and Bausch & Lomb Make Contacts	5	51
Overhauling the Automotive Industry	4	28	RJR Nabisco to Test Various Products in China	5	51
Automotive Expansion Projects	4	30	Training a Joint Venture Team at Lummus Crest	6	10
Problems at Two Joint Ventures	4	34	ECONOMY		
			The Foreign Exchange Situation	1	14
			Narrowing the Urban-Rural Gap	2	18
			China's 1985 Industrial Record	2	44
			China's Reserves, 1980-85	3	76
			Key Indicators (Table)	3	76
			No More Free Rides	4	4
			China's Seventh Five-Year Plan	4	12
			Planned Investment in Fixed Assets, 1986-1990	4	14
			Update on Enterprise Reforms	5	42
			A Piano in Every Parlor?	6	5
			ELECTRONICS		
			Understanding the Electronics Industry	2	10
			Leading Group for the Invigoration of the Electronics Industry (Organization Chart)	2	11
			Electronics Imports Decisions: Shanghai	2	14
			China's Computer Strategy	6	44
			US Computer Equipment Sales to China 1983-1985 (Table)	6	46
			Liberalizing Controls on Exports to China	6	49
			ENERGY		
			Petroleum Update: Short-term Prospects	1	6
			PRC Crude Oil Production by Field 1982-1985 (Table)	1	7
			Training Oil Field Workers	1	46
			China's Thirtieth Province	2	4
			Rethinking Coal Development	2	16
			China's Seventh Five-Year Plan	4	12
			Energy Plans Shift Focus	4	16
			New Power Player: The Huaneng International Power Development Corporation	4	17
			Waiting for the Three Gorges Dam	5	7
			Bargaining Over the Pingshuo Coal Project: China's Complex Bureaucracy in Action	6	26
			EXPORT CONTROLS		
			Liberalizing Controls on Exports to China	6	49
			The Basic Framework	6	50



The China Business Review

1986 Index

Title	1986 Issue	Page			
AGRICULTURE (See also Food Processing)			BANKING AND FINANCE (See also Investment Issues)		
A Cotton Tale	2	4	The Foreign Exchange Situation	1	14
The Grain Challenge	2	20	Borrowing on World Bond Markets	1	18
US Organizations Advise China on Grain	2	24	China's Foreign and Eurobond Issues (Table)	1	20
Agriculture and Food Processing Calendar	2	25	The Impact of Foreign Aid	1	22
China's Major Crop Production by Province (Tables and Map)	2	26	Commercial Banks in China	1	25
Tractors Gain Ground	2	39	Organizations Providing Foreign Exchange Guarantees (List)	1	26
Mechanization on a Different Scale	2	42	Financing Imports Through Leasing	1	29
China's Seventh Five-Year Plan	4	12	Tools of the Trade	1	32
Tobacco Row	5	4	Stocks: New Domestic Financial Tool	1	35
AEROSPACE			China's Stock Market—Born Again?	1	37
Challenges and Opportunities in Civil Aviation	4	36	Foreign Exchange Relief	2	4
Aircraft Procurement and Production	4	37	The Tax Battle	3	5
Procurement of Foreign Passenger Aircraft (1972-1986) (Table)	4	38	Financing: Domestic Forms of Assistance	3	24
Domestic Civil Aircraft Production (Table)	4	40	The Foreign Exchange Quandary	3	28
Airport Development	4	42	Modernizing Money Management	5	5
China's Airports (map)	4	46	Speculations on a Bond Issue	5	40
Space Commerce	5	10	BUSINESS TRAVEL		
Launch Wars	5	12	Have Credit, Will Travel	1	45
China's Space Ministry (Organization Chart)	5	14	The China Travel Quiz	3	6
AQUATIC PRODUCTS			CORPORATE CASE STUDIES		
Testing New Waters	2	28	Combining Law and Business Consulting	1	46
Composition of Aquatic Products, 1984 (Chart)	2	31	Training Oil Field Workers	1	46
Sources of Aquatic Products, 1980-2000	2	31	New Power Player: The Huaneng International Power Development Corporation	4	17
Fish Markets in Transition: The Shanghai Aquatics Products Bureau	2	32	Romancing Hong Kong: Everbright Industrial Corporation	4	56
AUTOMOTIVE			International Hydron and Bausch & Lomb Make Contacts	5	51
Overhauling the Automotive Industry	4	28	RJR Nabisco to Test Various Products in China	5	51
Automotive Expansion Projects	4	30	Training a Joint Venture Team at Lummus Crest	6	10
Problems at Two Joint Ventures	4	34	ECONOMY		
			The Foreign Exchange Situation	1	14
			Narrowing the Urban-Rural Gap	2	18
			China's 1985 Industrial Record	2	44
			China's Reserves, 1980-85	3	76
			Key Indicators (Table)	3	76
			No More Free Rides	4	4
			China's Seventh Five-Year Plan	4	12
			Planned Investment in Fixed Assets, 1986-1990	4	14
			Update on Enterprise Reforms	5	42
			A Piano in Every Parlor?	6	5
			ELECTRONICS		
			Understanding the Electronics Industry	2	10
			Leading Group for the Invigoration of the Electronics Industry (Organization Chart)	2	11
			Electronics Imports Decisions: Shanghai	2	14
			China's Computer Strategy	6	44
			US Computer Equipment Sales to China 1983-1985 (Table)	6	46
			Liberalizing Controls on Exports to China	6	49
			ENERGY		
			Petroleum Update: Short-term Prospects	1	6
			PRC Crude Oil Production by Field 1982-1985 (Table)	1	7
			Training Oil Field Workers	1	46
			China's Thirtieth Province	2	4
			Rethinking Coal Development	2	16
			China's Seventh Five-Year Plan	4	12
			Energy Plans Shift Focus	4	16
			New Power Player: The Huaneng International Power Development Corporation	4	17
			Waiting for the Three Gorges Dam	5	7
			Bargaining Over the Pingshuo Coal Project: China's Complex Bureaucracy in Action	6	26
			EXPORT CONTROLS		
			Liberalizing Controls on Exports to China	6	49
			The Basic Framework	6	50

New COCOM Policy 6 53

FAIRS AND EXHIBITIONS

Agriculture and Food Processing Calendar 2 25
Upcoming Exhibitions: Glass 3 52
Upcoming Exhibitions: Plastics 3 56
Upcoming Exhibitions: Minerals and Metals 3 62
Transportation Calendar 4 27

FOOD PROCESSING

Agriculture and Food Processing Calendar 2 25
Progress in Food Processing 2 33
US-China Food Processing Sales and Ventures (List) 2 38

GOVERNMENT AND POLITICS

China's Thirtieth Province 2 4
Malaysia's Economic Diplomacy 3 4
Government Organizations Involved in Investment Approval 3 18
The Job Nobody Wants 4 5
Wanted: A Better Public Image for China's Police 4 5
China's Seventh Five-Year Plan 4 12
Waiting for the Three Gorges Dam 5 7
The Investment Treaty Impasse 5 41
Update on Enterprise Reforms 5 42
Seoulmates 6 4
Understanding China's Bureaucracy 6 24

INDUSTRY

(See also Aerospace, Automotive, Corporate Case Studies, Electronics, Energy, Food Processing, Textiles, and Transportation)

Upgrading Paper Production 1 39
Control of Paper-Making and Related Industries (Organization Chart) 1 40
Chinese Company Purchases US Paper Plant 1 44
China's 1985 Industrial Record 2 44
China's Advertising Industry (Chart) 3 9
Modernizing Flat Glass Production 3 52
Major Flat Glass Plants (Table) 3 54
The Reinforced Plastics Industry 3 56
The Nanjing Reinforced Plastics Industry 3 59
Producing Aluminum Against the Odds 3 61
Expansion of Major Aluminum Plants in China (Table) 3 63
A Good Toy is Hard to Find 5 4
Update on Enterprise Reforms 5 42
Consulting in a Chinese Factory 5 46

INVESTMENT ISSUES

(See also Corporate Case Studies)

Equal Pay for Equal Work 1 10
Investment Approval 3 14
Feasibility Study Checklist 3 16
Government Organizations Involved in Investment Approval 3 18
Overview of Investment Incentives (Table) 3 20
Financing: Domestic Forms of Assistance 3 24
Legal Text of Provisions for Balancing Foreign Exchange of Chinese-Foreign Joint Ventures 3 31
Annual Foreign Investment in China, 1979-85 (Table) 3 77
International Equity Joint Ventures Signed Annually (Chart) 3 77
Problems at Two Joint Ventures 4 34
Wholly Foreign-Owned Enterprises Come of Age 4 50
The Law of the People's Republic of China on Wholly Foreign-Owned Enterprises 4 52
The Investment Treaty Impasse 5 41

JAPAN

(See also Trade)

Japan's China Trade 6 32
Japan and the US: Trade with China 1965-85 (Chart) 6 33
The Power of Commitment 6 40

LABOR

Avoiding a Brain Drain 1 4
Equal Pay for Equal Work 1 10
Training Oil Field Workers 1 46
Women and the Workplace 3 4
No More Free Rides 4 4
Consulting in a Chinese Factory 5 46
Job Choice Becomes Official—For Some 6 4
The Training Component 6 8
Training a Joint Venture Team at Lummus Creat 6 10
Getting Ready for the Trainees 6 12

LAW

(See also Investment)

Combining Law and Business Consulting 1 46

Shedding Light on Shanghai's Laws 3 47
Shanghai's Legal Regime for Foreign Business (Table) 3 48
Wholly Foreign-Owned Enterprises Come of Age 4 50
Imports from China at Issue 5 22
Taxing US Offices in China 5 36
Benefits of the Bilateral Tax Treaty 5 38
China Adopts Civil Law Principles 5 48
US Laws Threaten the Future of China-US Trade 6 6
Protecting Intellectual Property 6 17
Liberalizing Controls on Exports to China 6 49

LIVING AND WORKING IN CHINA

Taxi! 1 8
Price Hikes and the Foreign Business Community 2 52
Taxing US Offices in China 5 36
Consulting in a Chinese Factory 5 46

MILITARY

US Military Sales to China 2 6
PLA Sidelines 5 4

NEGOTIATIONS

Bargaining Over the Pingshuo Coal Project: China's Complex Bureaucracy in Action 6 26
Negotiating in China: Foreign Perceptions and Bureaucratic Reality 6 29

PUBLIC RELATIONS

Putting the PR in the PRC 1 46
Corporate and Product Promotion 3 8
Creating Promotional Materials for the China Market 3 12
Translating Your Trademark into Chinese 6 14

PUBLISHING

Selling Books to China 4 6
CNPIEC and Other Book Importers (Organization Chart) 4 8
Books From China 4 10

REGIONAL DEVELOPMENT

Fujian's Open Door Experiment 3 38
Northwest China: Shifting Gears 3 42
Shedding light on Shanghai's Laws 3 47

TAX ISSUES

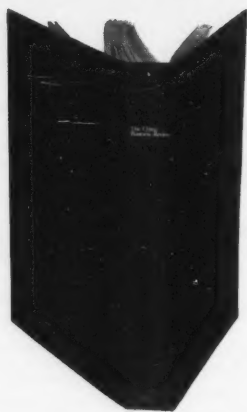
The Tax Battle 3 5
Taxing US Offices in China 5 36
Benefits of the Bilateral Tax Treaty 5 38

This publication is available in microform from University Microfilms International.

Call toll-free 800-521-3044. In Michigan, Alaska and Hawaii call collect 313-761-4700. Or mail inquiry to: University Microfilms International, 300 North Zeeb Road, Ann Arbor, MI 48106.



Now Available *The CBR Magazine Binder*



Protect Your Valuable Issues of *The China Business Review*

Ensure easy reference to the most comprehensive source of information on US-China trade. Keep your issues of *The China Business Review* in order and at hand in the attractive new CBR binders.

Each 9"×12" blue leatherbound volume holds six issues (one year), and is embossed with *The China Business Review* logo. Your issues are easily inserted or removed—no need for punch holes or other permanent damage to your collection.*

Priced at just \$15, postage paid. Order now for each year in your set of CBR magazines.

*Many back issues are still available. For information on replacement issues to complete your collection, call 202/429-0340, ext. 229.

YES, I would like to order _____ CBR binders at \$15.00 each, postage paid. (Foreign orders add \$5.00 more.) I have enclosed a check or money order payable to *The China Business Review*, in the amount of \$_____.

Name _____ Tel _____

Title _____

Company _____

Address _____

Payment in full is required with the order; US dollars only. Please allow 4-6 weeks for delivery. Mail to *The CBR*, 1818 N Street, NW, Suite 500, Washington, D.C. 20036.

TEXTILES

Textile Trade Tensions	5	26
A Short Glossary of Terms	5	27
US-China Textile Time Line	5	30
Made in China	5	31

TRADE

(See also Japan Textiles)

Trends in Tech Transfer	1	5
US Military Sales to China	2	6
Malaysia's Economic Diplomacy	3	4
The Foreign Exchange Quandary	3	28
Countertrade Update	3	33
Provincial Liaison Offices in Beijing	3	36
China's Foreign Trade 1980-1985 (Table)	3	76
Major Items in US-China Trade (Table)	3	76
China's Trade Balance with Selected Countries, 1985 (Chart)	3	77
Foreign Trade with Selected Countries, 1980-85 (Table)	3	77
Holding on to Market Share	4	4
Selling Books to China	4	6
US-China Trade Patterns	5	16
Imports from China at Issue	5	22
Dumping Investigations Involving Products from China (Table)	5	23
Section 406 Investigations Involving China (Table)	5	24
US Laws Threaten the Future of China-US Trade	6	6
China's Imports From Selected Major Trading Partners 1985 and 1986 (Table)	6	34
China's Exports to Selected Major Trading Partners 1985 and 1986 (Table)	6	35

TRANSPORTATION

(See also Aerospace and Automotive)

Taxi!	1	8
Modernizing China's Transport System	4	20
Uncertain Course for Inland Waterways	4	24
Transportation Calendar	4	27

REGULAR FEATURES

Bookshelf	1-6	various
The Business Traveler	1	45
	3	6
China Business	1-6	various
China Data	3	76
The CBR 1985 Index	1	49
Commentary	2,5,6	various
Council Activities	1,2,3,4	various
Member Spotlight	1,5	various
Newsmakers	4	56
Petroleum Update	1	6
Trends and Issues	1-6	4

Compiled by Maren Richter and Betsy Saik

